



RMIT University respectfully acknowledges the Traditional Owners and Custodians of the unceded biik (lands) and wurneet (waterways) on which we conduct our business.

International Student Sponsorship Agreement

Background

RMIT and the Organisation both have an interest in strengthening bilateral co-operation in the field of education between Guatemala and Australia and enhancing the links between RMIT and the Organisation to increase the financial support available for graduate studies of Guatemalan students. An important means of fostering such co-operation and links is the provision of sponsorship opportunities to talented students wishing to pursue studies at RMIT. The purpose of this Agreement is to sets out the principles on which the sponsorship will take place.

Details

Organisation	Company / Entity name:		Fundación Guatefuturo	
	Entity identifier number:		-	
	Address:	Zona Pradera. Torre II, Boulevard Los Próceres 18 calle 24-69 zona 10, Cdad. de Guatemala 01010, Guatemala		
	Contact person for Notices:	Juan José Ramirez, Executive Director		
	Contact email:	juan.ramirez@guatefuturo.org		
	Contact phone:	+502 22617560		
RMIT	RMIT University (ABN 49 781 030 034) of 124 La Trobe St, Melbourne VIC 3000			
	RMIT contact for Notices:		Joseph Dao, Regional and Sponsorship Development Manager	
	Email:	isscholarships@rmit.edu.au	Phone:	+61399255171
Term	Start Date:	1 January 2026	End Date:	N/A
Sponsorship	<p>RMIT will provide a 20% discount on its tuition fees for eligible overseas students sponsored by the Organisation for courses in Masters by Coursework programs. RMIT will offer this financial support for Masters by Coursework students for a period of two (2) years.</p> <p>RMIT will provide a 100% tuition fee discount and 18-month stipend for three (3) eligible students for a maximum of four (4) years of a PhD program or two (2) years of a Master by Research program (1 x STEM College, 1 x College of Design and Social Context, 1 x College of Business and Law).</p> <p>The Organisation will provide the remainder of the tuition and other associated fees (including OSHC), as well as a stipend for living expenses, according to its established norms, i.e. up to US\$25,000 per year for a maximum of two (2) years. Students will have to provide from other sources any further amount required to meet the full costs of their programme of study.</p> <p>The Organisation's sponsorship will be directly provided to the selected students. To the extent that the Organisation's sponsorship applies to remainder or additional tuition fees, the Organisation hereby guarantees the students' payment of these amounts to RMIT.</p>			
Special Conditions	N/A			

Executed as an Agreement:

Signed by **RMIT** by its duly authorised representative:

Layton Pike

Signature of authorised representative

Layton Pike, Vice President, International

Full Name, Position

18 February 2026 | 06:59:33 AEDT

Date

Signed by the **Organisation** by its authorised representative:

Juan José Ramirez Ochoa

Signature of authorised representative

Juan José Ramirez, Executive Director

Full Name, Position

14 February 2026 | 04:56:29 AEDT

Date

Terms of Agreement

1 Agreement

- (a) This Agreement comprises these Terms of Agreement and the Details set out on page 1 of this Agreement.
- (b) The parties will collaborate in good faith, in accordance with this Agreement
- (c) This Agreement will commence on the Start Date and will remain in force until it is terminated in accordance with its terms.
- (d) This Agreement applies to students commencing studies at RMIT from 1 January 2026 onwards. For the avoidance of doubt, all Sponsored Students (as that term is defined below) commencing studies at RMIT from 1 January 2026 will be covered by this Agreement only (and not any previous agreements between RMIT and the Organisation).
- (e) The existing agreement between the parties dated 12 December 2018 (as amended in writing by the parties on 6 April 2022, 8 August 2024 and 13 August 2025) will terminate automatically when this Agreement is executed. For the avoidance of doubt, the termination of the previous agreement between the parties does not affect funding for students who, prior to the Start Date, were accepted by RMIT and the Organisation as recipients of funding under the prior agreement.

2 Sponsorship Selection

- (a) A prospective student wishing to be sponsored by the Organisation must seek admission to a program provided by RMIT (**RMIT Program**), following all normal application procedures and satisfying the standard RMIT selection and admission criteria, including all English language requirements.
- (b) If a prospective student is offered a place in a RMIT Program then he or she is eligible to apply to the Organisation for sponsorship offered by the Organisation as set out in the Details of this Agreement (**Sponsorship**).
- (c) The Organisation will consider an application made by a prospective student in accordance with its own selection criteria. If the Organisation grants a Sponsorship to a prospective student (**Sponsored Student**) then the Organisation will issue the Sponsored Student with a financial guarantee document which sets out the details of the Sponsorship (**Financial Guarantee**).
- (d) The Organisation will also issue to each Sponsored Student a letter confirming the grant of the Sponsorship, including:
 - i. identifying details such as name of Sponsored Student, Registration Numbers;
 - ii. name of the RMIT Program;
 - iii. Commencement Date of Candidature;
 - iv. Anticipated Completion Date;
 - v. The details of Sponsorship; and
 - vi. Liaison officers, if these are different to the Notice details in the Details of this Agreement.
- (e) The Organisation will ensure that the Sponsored Students understand, agree and acknowledge the provisions of this Agreement to the extent that they apply to the Sponsored Student.
- (f) In the event of non-compliance by a Sponsored Student of RMIT's policies, procedures or any reasonable directions, or any applicable laws or regulations applying to the Student, the Organisation will be notified promptly. The Organisation will undertake all reasonable efforts to direct and ensure compliance by the Sponsored Student.
- (g) Either party may discontinue the Sponsorship arrangement in relation to any non-compliant Sponsored Student. Each party will notify the other party in writing about it.

- (h) The parties acknowledge that all policies and procedures of RMIT apply to Sponsored Students including diversity and inclusion policies and procedures.

3 Funding Model

- (a) The Organisation will provide the financial support as set out Financial Guarantee as described in the Details of this Agreement to the Sponsored Students.
- (b) The Organisation will pay to RMIT the fees of the Sponsored Students in accordance with the relevant Financial Guarantee unless RMIT has received written notification (and has confirmed this in writing to Organisation) of:
 - i. a Sponsored Student's intention to cancel / suspend his or her enrolment at RMIT by submitting relevant RMIT official forms, prior to the applicable census date; or
 - ii. the Organisation's decision to cease / suspend sponsoring a Sponsored Student, prior to the applicable census date.
- (c) The parties agree that Sponsored Students will, unless otherwise specified under this Agreement, be responsible for arranging and are liable to pay the costs of :
 - i. visa and any associated fees;
 - ii. Overseas Student Health Cover (**OSHC**);
 - iii. Student Services Amenities Fees (**SSAF**) (if applicable); and
 - iv. accommodation, international travel, travel in the host country, books, equipment, consumables, hospitalisation, travel insurance, and other incidental expenses. Students may expend the Sponsorship funds on these costs.

Students may expend the Organisation's sponsorship funds on these costs.

4 Consequence of Non-Payment of Fees

- (a) In relation to fees payable to RMIT, unless and until the Organisation pays any outstanding invoice for fees of a Sponsored Student, RMIT may in relation to that Sponsored Student:
 - i. cancel his or her enrolment;
 - ii. not issue academic transcripts; and
 - iii. deem that he or she is ineligible to graduate.
- (b) In the event of any delay of payment of fees to RMIT is in relation to the Sponsorship by the Organisation then the Organisation must immediately inform RMIT of the delay.

5 Sponsored Student's Progress

- (a) The Organisation will conduct an annual progress review for all Sponsored Students and has the discretion to discontinue the enrolment of any Sponsored Student's Sponsorship at its discretion. The discontinuation of any Sponsorship will have effect on the written notification to RMIT under clause 3 (b).
- (b) In accordance with the *Education Services for Overseas Students Act 2000* (Cth) (**ESOS Act**) and applicable Privacy Laws, RMIT will, in relation to each Sponsored Student, monitor and provide the Organisation with information on the following matters:
 - i. attendance where required at lectures and other teaching sessions;
 - ii. enrolment and other relevant information;
 - iii. academic progress and reporting, transcripts issue, supplied to the Organisation at end of the semester;
 - iv. the date of completion of their RMIT Program; and
 - v. reporting of welfare incidents.

The Organisation acknowledges and accepts that RMIT cannot guarantee the performance of a Sponsored Student's studies at RMIT.

- (c) RMIT will conduct a bi-annual progress review of enrolled Sponsored Students to evaluate their performance in accordance with RMIT's candidature management policy. RMIT will provide the Organisation on a bi-annual basis the assessment of the progress of the Organisation's Sponsored Students.
- (d) The Organisation will respond to reasonable requests by RMIT for any information relating to a Sponsored Student. This information is required for RMIT to properly manage the Sponsored Student's enrolment and to assist RMIT to comply with its legal requirements.
- (e) The parties agree where a Sponsored Student is undertaking a higher degree by research (**Research Project**) that involves the preparation of a thesis (Masters or PhD) (the **thesis**), then:
 - i. the parties will act in good faith to ensure that Sponsored Student is not precluded from working on the Research Project, or from completing and submitting their thesis due to the conduct or actions of either party under this Agreement, including termination of or variation of this Agreement; and
 - ii. the Sponsored Student will retain copyright in their thesis notwithstanding the ownership and licensing of copyright in any relevant agreement in relation to the Research Project.

6 University Policies & ESOS Act

- (a) Sponsored Students studying at RMIT on an Australian student visa will be subject to and covered by all RMIT policies relevant to higher degree by research students, and all obligations RMIT maintains through its ongoing compliance with the ESOS Act.
- (b) The Organisation must use all reasonable endeavours to ensure that each Sponsored Student understands that he or she must comply with all Australian laws and RMIT's own regulations and policies, procedures.

7 General

- (a) **Termination:** This Agreement may be terminated by either party at any time by giving sixty (60) days' written notice to the other party. If the Agreement is terminated, the Organisation must still pay all fees and amounts arising under the Sponsored Student's enrolment which have accrued up to the effective date of the termination.
- (b) **Variation:** This Agreement or any changes to the Sponsorship of a Sponsored Student may be varied only by agreement in writing between RMIT and the Organisation.
- (c) **Enforceability:** If any term of this Agreement is or becomes wholly or partly invalid or unenforceable, the term will, to that

extent, be treated as deleted. The remaining terms are valid and enforceable.

- (d) **Governing Law:** This Agreement is governed by the laws of the State of Victoria, Australia and each party submits to the non-exclusive jurisdiction of the courts of the State of Victoria, Australia, provided that nothing in this deed shall compel the Organisation to act contrary to the laws of location of origin of the Organisation.
- (e) **Dispute resolution:** If a dispute arises in respect of any aspect of this Agreement, the parties must attempt to resolve that dispute in good faith and no party will be entitled to exercise any of its rights under this Agreement or at law unless: (i) that party has served a notice on the other party requesting resolution of the dispute; and (ii) the dispute has not been resolved within ten (10) Business Days of the date of service of the notice. Nothing in this clause affects a party's right to seek urgent interlocutory relief.
- (f) **Assignment:** Subject to this clause, neither party may assign or novate any right or obligation under this Agreement without the prior written consent of the other. RMIT may assign all or part of the rights and obligations to its affiliate or any third party.
- (g) **Counterparts:** This Agreement may be signed in counterparts (including electronically) and all of them together constitute one instrument.
- (h) **Entire agreement:** This Agreement constitutes the entire agreement between the parties with respect to its subject matter and supersedes and replaces all prior agreements, understandings, negotiations, representations, and warranties, whether written or oral, relating to the same subject matter. For the avoidance of doubt, the replacement of prior agreements under this clause 7(h) does not affect funding for students who, prior to the Start Date, were accepted by RMIT and the Organisation as recipients of funding under a prior agreement.
- (i) **Affiliates:** RMIT receives and hold the benefit of this Agreement for itself and on behalf of its affiliates, subsidiaries and related bodies corporate. The terms of this Agreement (including any indemnities) apply to any and all claims made by RMIT as a trustee for, or on behalf of, its affiliates, subsidiaries and related bodies corporate.
- (j) **Publication:** Both the Organisation and RMIT will publicise the existence of the sponsorship agreement to prospective Guatemalan graduate students.



Juan José Ramírez <juan.ramirez@guatefuturo.org>

Guatefuturo-RMIT Agreement variation effective from 2026

IS Scholarships <isscholarships@rmit.edu.au>
To: Juan José Ramírez <juan.ramirez@guatefuturo.org>
Cc: Joseph Dao <joseph.dao@rmit.edu.au>

18 February 2026 at 21:10

Hi Juan,

Thank you for your email.

This is to confirm 18 months additional stipend from RMIT was approved only for PhD program. It is to financially support candidate with their 4 years PhD program duration in addition to the 2 years stipend provided by GuateFuturo.

Students under Master by Research will not be receiving stipend from RMIT.

Please do let me or Joseph know if you have further query.

Regards,
Redhian

Sponsorship Development Team

Global Student Recruitment, Engagement
RMIT University
Building 106, Level 6, 222 Lonsdale Swanston St, Melbourne VIC 3000 Australia
E: isscholarships@rmit.edu.au
W: www.rmit.edu.au/international

Sponsorship Development Team | **RMIT UNIVERSITY**
Sponsorship Development Team, Global Student Recruitment
Passion • Impact • Inclusion • Courage • Agility • Imagination

Acknowledgement of Country
RMIT University acknowledges the people of the Woi wurrung and Boon wurrung language groups of the eastern Kulin Nation on whose unceded lands we conduct the business of the University. RMIT University respectfully acknowledges their Ancestors and Elders, past and present. RMIT also acknowledges the Traditional Custodians and their Ancestors of the lands and waters across Australia where we conduct our business.

Artwork "Luwaiyini" by Mark Cleaver, Palawa

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