

**VARIATION AGREEMENT**  
**TO**  
**COLLABORATIVE AGREEMENT**

BETWEEN Cranfield University, Cranfield, Bedfordshire, MK43 0AL (hereinafter referred to as “Cranfield”)

Fundacion Guatefuturo, Guatemala (hereinafter referred to as “GUATEFUTURO”)

**Background**

- A) GUATEFUTURO and Cranfield share interest in strengthening bilateral cooperation in the field of education between Guatemala and the United Kingdom and wish to promote stronger ties between the two institutions.
  
- B) For this purpose, GUATEFUTURO and Cranfield entered into an agreement in February 2019 to foster cooperation and enhance the links between the two institutions. (Agreement)
  
- C) The parties agree to vary the agreement of February 2019

**Agreed Terms**

- 1. Terms defined in the Agreement

Expressions defined in the Agreement and used in this Variation Agreement have the meaning set out in the Agreement. The rules of interpretation set out in the Agreement apply to this Variation Agreement.

- 2. Variation

With effect from the variation date, the parties agree the following amendment to the Agreement:

Clause 8

“The named coordinators are:

For Cranfield University  
Sandra Silva  
Assistant director  
([s.m.santos-da-silva@cranfield.ac.uk](mailto:s.m.santos-da-silva@cranfield.ac.uk))

For Guatefuturo:  
Marta Barrera de Donis  
Loan-scholarship and Administrative Coordinator”

The second Clause 7 should be read Clause 9.

“The parties agree to extend the term of the Agreement for three (3) years from the date of signing in the first instance”

Clause 10 is added:

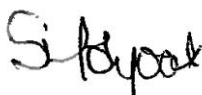
14. No person who is not a party to the Agreement will have any right to enforce it pursuant to the contracts (Rights of Third Parties) Act 1999.

### 3. Applicable law

The law applicable to this Variation Agreement is English Law.

### Signatures:

For and on behalf of



Cranfield University

Date: 28<sup>th</sup> April 2022

Name            Stephen Holyoak  
Position        Head of legal & Insurance

For and on behalf of  
Guatefuturo



.....  
Juan José Ramírez Ochoa  
Executive Director

Date:

Date: 28th April 2022