



Collaborative Agreement

between

EDHEC Business School and Fundación Guatefuturo

EDHEC Business School and Fundación Guatefuturo both have an interest in strengthening bilateral co-operation in the field of education between Guatemala and France, and enhancing the links between EDHEC Business School and its academic counterparts in Guatemala. An important means of fostering such co-operation and links is the provision of loan-scholarship opportunities to talented Guatemalan students wishing to pursue graduate degree programs at EDHEC Business School. The purpose of this agreement is to provide shared financing for Guatemalan students at EDHEC Business School, within the framework of a joint graduate loan-scholarship program.

The joint graduate loan-scholarship program will operate as follows:

1. Students in Guatemala interested in the program will seek their admission, following the normal application procedures, and meeting all the standard admission requirements established by EDHEC Business School, including all English language requirements.
2. Students unconditionally accepted by EDHEC Business School will submit a loan-scholarship application to Guatefuturo, following the normal application procedures, and meeting all the standard requirements established by Guatefuturo.
3. Students who are offered a place for full-time study in EDHEC Business School, and who are selected for a loan-scholarship by Guatefuturo, will then be eligible for shared financing under this agreement.
4. EDHEC Business School will provide a scholarship of 30% off the tuition to the first 2 students confirming their admission and then 20% discount to all other students. All students admitted both to Edhec & Guatefuturo.
5. Guatefuturo will provide the remainder of the tuition and fees, as well as a stipend for living expenses, according to its established norms, i.e. up to US\$25,000 per year for a maximum of two years. Students will have to provide from other sources any further amount required to meet the full costs of their programme of study.

6. Each institution will designate a named coordinator to implement and monitor the programme. In particular, named coordinators will be responsible for ensuring:
- a) That EDHEC Business School provides Guatefuturo with all relevant promotional material and prospectuses in order to encourage interest in its programs in Guatemala.
 - b) That EDHEC Business School provides all Guatemalan students unconditionally accepted in EDHEC Business School with information about the loan-scholarship program and encourages them to contact and submit an application to Guatefuturo.
 - c) That Guatefuturo forwards details of the selected students to EDHEC Business School.
 - d) That the necessary financial arrangements are made for confirmed students.


The named coordinators are:

For EDHEC Business School
Cathy Pagan
International Admissions Manager


For Guatefuturo
Juan José Ramírez Ochoa
Academic Advisor


7. Both institutions will publicise the agreement to prospective Guatemalan graduate students.

This agreement shall remain in force from the date of signature by the undersigned representatives of each party and may be reviewed or renegotiated at the request of either party. Either party may terminate the agreement on thirty days written notice to the other party.


Michelle SISTO
Associate Dean of Graduate Studies
EDHEC Business School




Yolani Soto Menegazzo
Executive Manager
Guatefuturo



Date: 14.01.2019

Date: 14-01-2019